RICS Cyprus Property Price Index Q2 2011 – Prices as at 01/07/11

This is the seventh publication of RICS Cyprus' Property Price Index, a quarterly price and rental index which is based on methodology produced by the University of Reading, UK. The Index tracks property and rental prices across all districts and main property types.

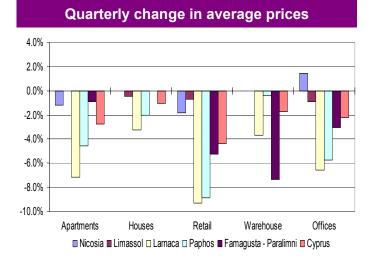
Introduction & Commentary

During the second quarter of 2011 Cyprus' economy and banks in particular, bore the consequences of the decoupling of the Greek economy. This led to a loss of optimism as discussions by parliamentarians and government officials escalated as to the measures that the government should take in order to reduce its expenditure.

Whilst the first quarter saw some signs of price stabilisation and muted economic growth, the second quarter saw foreign investors postpone their decision making as companies, funds, and individuals took a "wait and see" approach. In turn this led to a low transaction turnover and to reduced interest by local buyers as they were affected by the increased tension between government and parliament.

Market Capital Values

The Property Price Index has recorded a disappointing behaviour in property prices across Cyprus' major urban areas, with prices and rents falling across all districts.



Average residential prices for both houses and flats fell by 1.0% and 2.7% respectively, with the biggest drop for both taking place in Larnaca (-3.2% for houses and -7.2% for flats). Values of retail properties fell by an average of 4.4%, whilst those of offices and warehouses fell by 2.2% and 1.7% respectively.

Compared to Q4 2009, prices dropped by 15.1% for apartments, 9.9% for houses, 12.2% for retail, 9.0% for office, and 6.4% for warehouses.

Market Rental Values

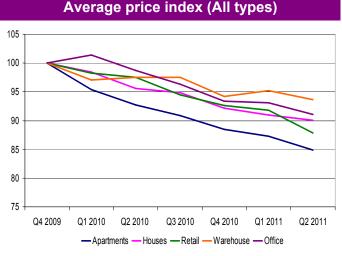
Across Cyprus, rental values for apartments fell by 3.1%, for retail units 4.1%, for warehouses 5.4%, and offices 2.0%. In contrast, rents for houses rose by 1.3%.

Compared to Q4 2009, rents dropped by 11.6% for apartments, 12.4% for houses, 13.2% for retail, 7.2% for offices, and 8.8% for warehouses.

The quarterly change in capital and rental values shows that all aspects and geographies of the property market are now affected, and that landlords are lowering their rents in order to attract tenants.

Appraisal based initial yields

At the end of Q2 2011 average yields stood at 3.6% for apartments, 2.0% for houses, 6.1% for retail, 4.6% for warehouses, and 4.8% for offices. The parallel reduction in capital values and rents is keeping investment yields relatively stable and at very low levels (compared to yields overseas). These suggest that there is still room for rebalancing to take place.



^{*}Q4 2009 = 100, which is the base value of the index

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| Average property price | | | | | | |
|------------------------|-------------|-------------|-------------|-------------|--------------------------|-------------|
| | Nicosia | Limassol | Larnaca | Paphos | Famagusta – Paralimni | Cyprus |
| Apartments | € 165,179 | € 166,149 | € 145,088 | € 123,294 | € 115,571 | € 143,056 |
| Houses | € 510,082 | € 431,825 | € 364,739 | € 401,149 | € 391,604 | € 419,880 |
| Retail | € 1,047,197 | € 673,897 | € 487,841 | € 440,063 | € 372,414 | € 604,282 |
| Warehouse | € 2,223,000 | € 2,525,543 | € 1,737,559 | € 1,355,469 | € 1,068,013 | € 1,781,917 |
| Office | € 782,376 | € 566,070 | € 381,745 | € 429,638 | € 296,735 | € 491,313 |

| Average monthly rent per property | | | | | | |
|-----------------------------------|---------|----------|---------|---------|--------------------------|---------|
| | Nicosia | Limassol | Larnaca | Paphos | Famagusta – Paralimni | Cyprus |
| Apartments | € 563 | € 539 | € 418 | € 355 | € 272 | € 430 |
| Houses | € 751 | € 1,056 | € 584 | € 573 | € 480 | € 689 |
| Retail | € 5,700 | € 4,010 | € 2,487 | € 1,714 | € 1,346 | € 3,052 |
| Warehouse | € 6,050 | € 9,246 | € 7,740 | € 5,350 | € 6,036 | € 6,884 |
| Office | € 3,038 | € 2,675 | € 1,533 | € 1,342 | € 1,166 | € 1,951 |

| Initial yield | | | | | | |
|---------------|---------|----------|---------|--------|--------------------------|--------|
| | Nicosia | Limassol | Larnaca | Paphos | Famagusta – Paralimni | Cyprus |
| Apartments | 4.1% | 3.9% | 3.5% | 3.5% | 2.8% | 3.6% |
| Houses | 1.8% | 2.9% | 1.9% | 1.7% | 1.5% | 2.0% |
| Retail | 6.5% | 7.1% | 6.1% | 4.7% | 4.3% | 6.1% |
| Warehouse | 3.3% | 4.4% | 5.3% | 4.7% | 6.8% | 4.6% |
| Office | 4.7% | 5.7% | 4.8% | 3.7% | 4.7% | 4.8% |

| Outline of properties | | | | |
|-----------------------|--|--|--|--|
| Apartments: | Two bedroom, 85sqm, Medium quality. | | | |
| Houses: | Three bedroom with garden, Semi-detached, 250sqm, Medium quality. | | | |
| Retail: | High-street retail, 100sqm ground floor area with 50sqm mezzanine. | | | |
| Warehouse | Light industrial area, 2.000sqm, 200sqm office space. | | | |
| Office: | Grade A, City centre location, 200sqm. | | | |



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Contributing professional bodies

Profile of the RICS

The RICS – the Royal Institution of Chartered Surveyors – is the largest organisation for professionals in property, land, construction and environmental assets, worldwide. The organisation was created in 1868 and now has over 140,000 members in 146 countries. RICS Europe is based in Brussels and represents 17 national associations, with over 8,150 members in Continental Europe. Visit <u>www.joinricsineurope.eu</u> and <u>www.rics.org</u> for more information.

Profile of ΣΕΕΟΚΚ

The Cyprus Association of Quantity Surveyors and Construction Economists (ΣΕΕΟΚΚ) is the association that represents Chartered Quantity Surveyors and Quantity Surveyors whose main area of work is in Cyprus and they permanently live in Cyprus. Visit <u>www.seeokk.org</u> for more information.

Index parameters and methodology

Methodology

The methodology underpinning the RICS Cyprus Property Price Index was developed by the University of Reading, UK. The report is available on <u>http://www.joinricsineurope.eu/en/na/view/rics-cyprus</u>

Coverage and Variables Monitored

The RICS Cyprus Property Price Index monitors the urban centres of Nicosia, Limassol, Larnaca, Paphos and Paralimni-Famagusta. The Index only tracks prices in Republic of Cyprus' government controlled area and not in the occupied North.

In each of these centres, the index monitors the Market Value and Market Rent, as defined in the RICS Red Book, across the four main property sectors – office (CBD), retail (high street), industrial (warehouse) and residential (houses and apartments).

Recognising that there are sub-districts within these urban areas which operate and behave in a varying manner, a number of these is monitored in order to derive the composite index for each category per urban area.

The information provided in this publication is based on the average price and rent of the sub-districts monitored per urban centre per sector. The complete list of these sub-districts can be found in the University of Reading's report which is available on http://www.joinricsineurope.eu/en/na/view/rics-cyprus

Nature of Notional Buildings

The RICS Cyprus Property Price Index monitors hypothetical or notional buildings, each having specific characteristics. Details of these hypothetical properties are provided in the University of Reading's report.

The provided price per sqm is based on the Gross External Area of the property (as defined in the RICS' Code of Measurement Practice 6th Edition), which includes the living area and covered verandas but excludes common areas.

Frequency

The index is produced on a quarterly basis.

Monitoring Process

The estimation of price levels is carried out by accredited RICS property professionals who are active in the relevant markets.

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